	FORTIALS - LOS PROVIDES - LOS PARAMETERS MERCANT	MPQ. 7-25
	Approved For Release 2002/10/31: CIA-RDP89B0098	
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	TOR: 2321Z 28 JAN 65	IN 69400
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	SUBJ: ECP LAC-217	
7. 37.	THE REF. MSG. STATED THAT THE COST CONSIDERATIONS FOR THE MAIN-	
	TENANCE MANUALS SHOULD HAVE BEEN INCLUDED IN THE BASIC ECP-186.	
· · · · · · · · · · · · · · · · · · ·	THIS IS TRUE, BUT THE OMMISSION OF THESE COSTS FROM ECP-186 OCCURRED	
	DUE TO THE EXTREMELY RAPID DEVELOPMENT OF THE AFCS-AHRS PROGRAM.	
,	DURING THE EARLY PHASES OF NEGOTIATIONS WITH THE CUSTOMERS AND	
	THE VENDOR, THE NEED FOR MAINTENANCE MANUALS	WAS GENERATED. IT
· · · · · · · · · · · · · · · · · · ·	WAS AGREED THAT THE MAINTENANCE MANUALS WOULD BE AN EXPANDED	
W. W.		
	VERSION OF THE "TO-BE-PROCURED" TRAINING MANUAL. IN THE PANIC OF	
	DETAILED NEGOTIATION FOR THE COST, EFFORT AND SCHEDULE OF THE 25X1	
	TRAINING PROGRAM, THE FOLLOW-ON COST AND EFFORT CONSIDERATIONS	
	OF THE MAINTENANCE MANUALS WAS INADVERTENTLY OVERLOOKED AND	
	WAS NOT INCLUDED IN THE BASIC ECP; HOWEVER, ECP-217 IS NOT A CORREC-	
	TIVE ECP BECAUSE NO COST CONSIDERATIONS FOR THE MAINTENANCE	
	MANUALS EFFORT WAS INCLUDED IN ECP-186.	
	IT SHOULD BE POINTED OUT THAT IN OUR OPINION	, THE CUSIOMER HAS
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REPRODUCTION BY OTHER THAN THE ISSUING OFFICE IS PROHIBITED. COFY NO

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PAGE TWO

NEVER OBTAINED AS SATISFACTORY A SYSTEM FOR A COMPARABLE DOLLAR
FIGURE ESPECIALLY IN VIEW OF THE TIME SPAN (11 WEEKS FROM GO-AHEAD
TO DELIVERY OF THE FIRST SYSTEM) ALLOWED FOR DEVELOPMENT OF THE
VENDOR'S PROPOSALS, OPERATIONAL SPECIFICATIONS, PROPOSAL NEGOTIATIONS, GSE DEVELOPMENT, SPARES DEFINITION AND PROPOSAL NEGOTIATIONS, DELIVERY SCHEDULES, TRAINING PROGRAM OUTLINE AND SCHEDULE,
ETC. IT SHOULD ALSO BE POINTED OUT THAT ALL "CCNTRACTED FOR"

QUIPMENT AND EFFORT, INCLUDING BLACK BOX SPARES, MANUALS SPARES,
AND THE TRAINING CLASSES WERE ON HAND AND/OR COMPLETED PRIOR TO
THE DELIVERY OF THE SCHEDULED ARTICLES. IN ADDITION, THE DOLLAR
SAVINGS THAT RESULTED FROM THE CONCENTRATED EFFORT EXPENDED IN
THE NUMEROUS PRICE NEGOTIATIONS WITH THE VENDOR HAS FAR EXCEEDED
THE MAINTENANCE MANUAL COSTS DEFINED BY ECP-217.

END OF MESSAGE